

# **PAWAN HANS LTD.**

(A Govt. of India Enterprise)

## **Expression of Interest (EOI)**

(Ref. No. PHL/CO/MKT/4817/102 Dated : 14<sup>th</sup> July, 2017)

**for**

## **Empanelment of Agencies for providing Helicopter, Amphibious Seaplanes and Small Fixed Wing Aircrafts**

Pawan Hans Limited, a Mini Ratna Public Sector Undertaking and India's largest helicopter company invites Expression of Interest from Indian Operators, NSOP Holders, and Leasing Agencies, Manufacturers / OEMs and Private parties owning the Helicopters/ Small Fixed Wing Aircrafts/Seaplanes for empanelment with PHL for providing following types of Helicopters Aircrafts/Seaplanes on short term under and long term rate contract basis :

### **A. HELICOPTERS**

1. Medium Twin Engine Helicopters having passenger seating capacity of 10-14.
2. Heavy Duty Helicopters having passenger seating capacity of 19 and above.
3. Light Twin Engine Helicopters having passenger seating capacity of 5-8 (with air conditioned) .
4. Light Single Engine Helicopters having passenger seating capacity of 4-7.

### **B. Small Fixed Wing Aircrafts**

1. Single engine Small Fixed Wing Aircrafts having passenger seating capacity of 8-12 (excluding Crew).
2. Twin Engine Small Fixed Wing Aircrafts (Turbo Prop/Jet) having passenger seating capacity of 8-12 and 14-20 (excluding Crew).

### **C. Amphibious Seaplanes**

1. Amphibious Seaplanes having passenger seating capacity 8-10 and 18-20.

### **Eligible Criteria**

Indian Operators, NSOP Holder, and Leasing Agencies, Manufacturers / OEMs and Private parties owning the Helicopters / Aircrafts/Seaplanes are eligible for applying in Eoi.

### **Requirement**

- i) Short term requirement of upto six months period.
- ii) Long term requirement of upto 1-3 years.
- iii) Ad-hoc charter.

### **Mobilization Time**

- i) Within 15 days from the date of issue of LOA for short term and long term requirements.
- ii) Within 48 hours for ad-hoc charter requirements.

### **Operational Requirement**

- i) The selected agencies will be responsible for providing qualified crew, engineers and other technical personnel for operations and maintenance of helicopter/aircrafts during the contract period.
- ii) The marketing and commercial activities will be handled by PHL.

The interested parties are requested to submit their Expression of Interest (EOI) in a sealed envelope or through e.mail with supporting documents as per the details given in Annexure - I attached.

Detailed RFP document will be issued to eligible bidders for selection of agencies for providing helicopters and small fixed wing aircrafts to PHL under rate contract basis.

PHL shall have the right to accept or reject EOI without assigning any reason whatsoever.

The offer complete in all respect should be submitted on or before 1500 hrs. (IST) on **31<sup>st</sup> July, 2017** to :-

**GENERAL MANAGER (BD & MARKETING)  
PAWAN HANS LTD.  
C-14, SECTOR-1  
NOIDA – 201301  
UTTAR PRADESH**

**Contact No. 0120-2476735; Fax: 0120-2476979  
Email : gm.mktg@pawanhans.co.in**

## Annexure-I

S. No.	Particulars	Details					
1	Name of the Bidder and Address						
2	Whether Operator, NSOP Holder, and Leasing Agencies, Manufacturers / OEMs and Private parties owning the Helicopters / Aircrafts.						
3	Details of contact person with Mobile number & Email						
4	Profile of the Company (details may be attached separately)						
5	Fleet details						
I.	Number and type of Helicopters/Aircraft/ Amphibious Seaplanes offered. (Detailed description may be provided)	Helicopters		Fixed Wing Aircrafts		Seaplanes	
		Type	Nos.	Type	Nos.	Type	Nos.
II.	Call Sign/ Reg. Numbers of offered Helicopters/ Aircraft/Seaplanes	Helicopters 1. 2. 3		Aircrafts 1. 2. 3.		Seaplane	
III.	Seating Capacity for Passengers & Crew for offered Helicopters/Aircrafts/Seaplanes	Helicopters		Aircrafts		Seaplane	
IV.	Present Location of the offered Helicopters/Aircrafts/Seaplanes	Helicopters 1. 2. 3		Aircrafts 1. 2. 3.		Seaplane 1. 2. 3.	
V.	Year of Manufacture of offered Helicopters/Aircrafts/Seaplanes	Helicopters 1. 2. 3		Aircrafts 1. 2. 3.		Seaplane 1. 2. 3.	

7	Experience of the bidder in Aviation (proof of experience to be attached)	
8	Turnover of the Company in Aviation (Balance Sheet of last 3 financial years to be provided)	
9	List of Clientele	
10	Company Manpower details, (applicable for operators/NSOP holder) <ul style="list-style-type: none"> <li>- Pilots</li> <li>- Engineers</li> <li>- Technicians</li> <li>- Others</li> </ul>	
11	Time required for mobilization	
12	Any other information to be provided	